

Sean's Recommended Reading List



- ✓ **QBQ!** - John Miller
- ✓ **Tribes** – Seth Godin
- ✓ **Linchpin** – Seth Godin
- ✓ **This is Marketing** – Seth Godin
- ✓ **Steal Like an Artist** – Austin Kleon
- ✓ **Success is in Your Sphere** – Zvi Band
- ✓ **Every Day Agent** – Whitney Ellis
- ✓ **How to Be a Great Real Estate Agent** – Joe Rand
- ✓ **Delivering Happiness** – Tony Hseih
- ✓ **Setting the Table; *The Transforming Power of Hospitality in Business*** – Danny Meyer
- ✓ **The Fred Factor** – Mark Sanborn
- ✓ **The Difference Maker** – John A. Maxwell
- ✓ **The Good Life Rules** – Bryan Dodge
- ✓ **Predictably Irrational** – Dan Ariely
- ✓ **Contagious; Why Things Catch On** – Jonah Berger
- ✓ **A Whole New Mind** – Daniel Pink
- ✓ **Drive; *The Surprising Truth About What Motivates Us*** – Daniel Pink
- ✓ **Switch; *How to Change Things When Change is Hard*** – Chip & Dan Heath
- ✓ **The Referral Engine** – John Jantsch
- ✓ **The Traveler's Gift** – Andy Andrews
- ✓ **Blink!** - Malcolm Gladwell
- ✓ **First Break All the Rules** – Marcus Buckingham & Curt Coffman
- ✓ **Now, Discover Your Strengths** – Marcus Buckingham & Donald Clifton
- ✓ **The Winners Manual** – Jim Tressel
- ✓ **Nice Guys Finish First** – Doug Sandler
- ✓ **Really Important Stuff My Kids Have Taught Me** – Cynthia Copeland Lewis
- ✓ **Crush It!** – Gary Vaynerchuk
- ✓ **Integrity Selling for the 21st Century** – Ron Willingham
- ✓ **The Daily Stoic; *366 Meditations on Wisdom, Perseverance, and the Art of Living*** – Ryan Holiday
- ✓ **The Alchemist** – Paulo Coelho
- ✓ **Think & Grow Rich** – Napoleon Hill
- ✓ **The Complete Calvin & Hobbes** – Bill Watterson